



# Job link

Dear Member,

If you are looking for talents, read this:

At the French Chamber of Commerce in Sweden our HR and Recruitment department is acting as a recruitment agency specialised in bilingual and multicultural profiles.

Every month we interview candidates for potential and open roles.

You will find, hereafter, a list of the top candidates that we have met in January, they are all looking for a position.

If you are interested by one of our talents, please contact us directly to:  
[recruitment@ccfs.se](mailto:recruitment@ccfs.se)

Ref: FG-01-01-2020

## Business Developer / Aftermarket - Managing position

Work Experience

**+15 years of experience in business development for engineering industries in Sweden and regional roles**

- Experienced as business development manager incl PNL
- Double expertise Engineer and business background (MBA)
- Proven skills of team management 3 to 8p
- Business development from scratch
- Managed public tenders in Sweden
- Sound experience of contract negotiation

Education

**MBA** - Durham UK

**Thesis** in fluid mechanics-turbulence modelling - **KTH** Stockholm

**Master degree in Engineering** in Fluid dynamics and thermal transfer - France

Languages

French Mother tongue

Swedish Fluent

English Fluent

Miscellaneous

MS Office

SAP MM, SD

Availability

Immediate

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Ref: RG-02-01-2020

## Experienced leader, sales oriented

Work Experience

**+15 years of experience in life sciences and tech companies**

- Team manager, leader and general manager
- BtoB sales oriented
- Expert in strategy, pricing, packaging and marketing
- Project manager with experience in change management

Education

Master degree in International Business and Economics, Sweden  
Bachelor degree in International business, Top French business school

Languages

Swedish Mother tongue  
English Fluent  
French Fluent

Miscellaneous

Office

Availability

To discuss

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Ref: MB-03-01-2020

## Operational excellence - Process improvement manager

Work Experience

**10 years of professional experience in operations for industries (production environment) and consulting firms**

- Sound experience of restructuring and reorganisation (execution and transformational changes)
- Managed unions negotiations
- Expert in productivity improvements, operational excellence
- Experienced in strategy definition and process
- Trained with lean management

Education

- Double master degree in:
- General Engineering from Ecole Centrale de Paris,
  - Industrial Engineering and Management from KTH

Languages

Swedish Mother tongue  
Arabic Mother tongue  
French bilingual  
English Fluent

Miscellaneous

Office

Availability

One month

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Réf: FB-04-01-2020

## Human resources management and recruitment project manager

Work Experience

**+15 years of experience in France (8y) and Sweden (11y) in HR, marketing and communication roles**

- HR process, RFP for new providers
- Recruitment and onboarding set-up
- Proven adaptability to work for new environments and roles
- Sound understanding of business and sales, with good listening skills
- Exposure to various sectors: IT, consulting, FMCG, fintech
- Project management experience
- worked for start up, large groups and SMEs

Education

MBA, American college  
Master degree in business and marketing, French Business school

Languages

French Mother tongue  
English Fluent  
Swedish Intermediate + (C1)

Miscellaneous

Office,

Availability

1 month

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